# 2018 Quarterly Report First Quarter



For the Quarter Ended March 31, 2018

### REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.

Greggory S. Lloyd, Chief Executive Officer *April 19, 2018* 

Greggory 1. Lloyd

Daniel L. Krienke, Chairman, Board of Directors April 19, 2018

Kay Lynn McLaughlin, Chief Financial Officer April 19, 2018

.

### PLAINS LAND BANK, FLCA MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the financial performance of the Plains Land Bank, FLCA (Federal Land Credit Association), referred to as the Association, for the quarter ended March 31, 2018. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2017 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The financial statements comprise the operations of the FLCA. The financial statements were prepared under the oversight of the Association's audit committee.

### Significant Events:

In January 2018, a patronage of \$7,100,000 was declared. This patronage was subsequently paid in March 2018. An additional patronage of \$1,550 was declared and paid in March 2018 resulting in a total patronage of \$7,101,550 for 2018.

### Loan Portfolio:

Total loans outstanding at March 31, 2018, including nonaccrual loans and sales contracts, were \$590,498,383 compared to \$578,709,630 at December 31, 2017, reflecting a increase of 2.0 percent. Nonaccrual loans as a percentage of total loans outstanding were 0.5 percent at March 31, 2018, compared to 0.6 percent at December 31, 2017.

The Association has no recoveries or charge-offs for the quarter ended March 31, 2018, and no recoveries or charge-offs for the same period in 2017. The Association's allowance for loan losses was 0.3 percent of total loans outstanding as of March 31, 2018 and December 31, 2017.

### Risk Exposure:

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans, and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	March 31, 2	2018	December 3	31,2017	
	Amount	%	Amount	%	
Nonaccrual	<u>\$ 2,767,806</u>	100.0%	\$ 3,264,884	100.0%	
Total	\$ 2,767,806	100.0%	\$ 3,264,884	100.0%	

### **Results of Operations:**

The Association had net income of \$3,264,639 for the three months ended March 31, 2018, as compared to net income of \$2,710,764 for the same period in 2017, reflecting an increase of 20.4 percent. Net interest income was \$4,227,526 for the three months ended March 31, 2018, compared to \$3,882,734 for the same period in 2017.

### Three months ended:

				Three m	onths e	ended:			
		Marc		March 31,					
		20	18			2017			
		Average				Averag	ge		
		Balance		Interest		Balanc	e		Interest
Loans	\$	583,766,277	\$	7,433,080	\$	536,00	9,382	\$	6,448,043
Interest-bearing liabilities		483,125,716		3,205,554	<u> </u>	439,22	1,133		2,565,309
Impact of capital	\$	100,640,561	_		\$	96,78	8,249		
Net interest income				4,227,526	) 			\$	3,882,734
		• • •							
		201	_				201		
Yield on loans		Average		ld		A	verage		ld
		5.10	)%			4.88%			
Cost of interest-bearing									
liabilities		2.69					2.37%		
Interest rate spread		2.47	7%				2.519	%	
Net interest income as a									
percentage of average earning assets		2.0	107				204		
earning assets		2.94	1%				2.949	%	
				Three mo	onths e	nded:			
		1	Marc	h 31, 2018	vs Ma	rch 31, 2	2017		
		*****	<u>I</u>	ncrease (de	ecrease	e) due to			
		Vol	ume	<u>F</u>	Rate		Total		•
Interest income -	loans	\$ 57	74,50	0 \$ 4	110,53	7 \$	985,0	37	
Interest expense		25	6,43	0 3	83,815	5	640,2	45	
Net interest incon	ne	\$ 31	8,07	0 \$	26,722	2 \$	344.7	92	

Interest income for the three months ended March 31, 2018, increased by \$985,037, or 15.3 percent respectively, from the same period of 2017, primarily due to increases in yields on earning assets and an increase in average loan volume. Interest expense for the three months ended March 31, 2018, increased by \$640,245, or 25.0 percent, from the same period of 2017 due to an increase in interest rates and an increase in average debt volume. Average loan volume for the first quarter of 2018 was \$583,766,277, compared to \$536,009,382 in the first quarter of 2017. The average net interest rate spread on the loan portfolio for the first quarter of 2018 was 2.47 percent, compared to 2.51 percent in the first quarter of 2017.

The Association's return on average assets for the three months ended March 31, 2018, was 2.19 percent compared to 1.99 percent for the same period in 2017. The Association's return on average equity for the three months ended March 31, 2018, was 11.67 percent, compared to 10.19 percent for the same period in 2017.

### Liquidity and Funding Sources:

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (Bank), which obtains its funds through the issuance of System-wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

		March 31,	December 31,		
	***************************************	2018		2017	
Note payable to the Bank	\$	487,554,505	\$	482,671,262	
Accrued interest on note payable	***************************************	1,136,501		1,079,397	
Total	\$	488,691,006	\$	483,750,659	

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2020. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$487,554,505 as of March 31, 2018, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 2.74 percent at March 31, 2018. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2017, is due to the Association's increase in assets since year end. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$102,604,005 at March 31, 2018. The maximum amount the Association may borrow from the Bank as of March 31, 2018, was \$596,464,207 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2020, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

The Association as of March 31, 2018 is in compliance with the GFA. The Association has no plans to change from using FCBT for its liquidity and funding needs.

### Capital Resources:

The Association's capital position decreased by \$3,842,087 at March 31, 2018, compared to December 31, 2017. The Association's debt as a percentage of members' equity was 4.38:1 as of March 31, 2018, compared to 4.15:1 as of December 31, 2017.

Farm Credit Administration regulations require us to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of March 31, 2018, the Association exceeded all regulatory capital requirements.

### Significant Recent Accounting Pronouncements:

In February 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Income Statement — Reporting Comprehensive Income — Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." This guidance allows for the reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the recently issued tax legislation, Tax Cuts and Jobs Act (TCJA) that lowered the federal corporate tax rate from 35% to 21%. The amount of the reclassification shall include the effect of the change in the tax rate on gross deferred tax amounts and related valuation allowances at the date of enactment of the TCJA related to items remaining in accumulated other comprehensive income. The guidance becomes effective for financial statements issued for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In August 2017, the FASB issued guidance entitled "Targeted Improvements to Accounting for Hedging Activities." The guidance better aligns an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results.

The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing, and components that can be excluded from effectiveness testing. This guidance becomes effective for interim and annual periods beginning after December 15, 2018. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In March 2017, the FASB issued guidance entitled "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost." The guidance requires that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. Other components are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance did not impact the Association's financial condition but did change the classification of certain items in the results of operations.

In August 2016, the FASB issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance did not impact the Association's financial condition or its results of operations but did change the classification of certain items in the statement of cash flows.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In January 2016, the FASB issued guidance entitled "Recognition and Measurement of Financial Assets and Liabilities." The guidance affects, among other things, the presentation and disclosure requirements for financial instruments. For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance did not impact the Association's financial condition or its results of operations but did impact the Association's fair value disclosures.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association has determined that the effect of the adoption is not material to its financial condition or results of operations and will not change its current recognition practices.

# Relationship with the Farm Credit Bank of Texas:

The Association's financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder's investment in the Association. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2017 Annual Report of Plains Land Bank, FLCA more fully describe the Association's relationship with the Bank.

The Texas Farm Credit District's (District) annual and quarterly stockholder reports, as well as those of the Bank, are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, The Ag Agency, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. Copies of the District's quarterly and annual stockholder reports also can be requested by e-mail at fcb@farmcreditBank.com. The annual and quarterly stockholder reports for the Bank and the District are also available on its website at www.farmcreditBank.com.

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Plains Land Bank, FLCA, 5625 Fulton Drive, Amarillo, Texas 79109-4212 or calling (806) 353-6688. The annual and quarterly stockholder reports for the Association are also available on its website at <a href="https://www.plainslandbank.com">www.plainslandbank.com</a>. Copies of the Association's quarterly stockholder reports can also be requested by e-mailing <a href="mailing.kmclaughlin@plainslandbank.com">kmclaughlin@plainslandbank.com</a>.

# PLAINS LAND BANK, FLCA

### **BALANCE SHEET**

	March 31,			
	2018	I	December 31,	
	(unaudited)	2017		
<u>ASSETS</u>				
Cash	\$ 26,296	\$	4,284,273	
Loans	590,498,383		578,709,630	
Less: allowance for loan losses	1,777,627		1,902,504	
Net loans	588,720,756		576,807,126	
Accrued interest receivable	8,428,915		10,466,179	
Investment in and receivable from the Farm				
Credit Bank of Texas:				
Capital stock	9,176,475		9,176,475	
Other	-		9,012	
Premises and equipment, net	2,721,002		2,325,509	
Other assets	 1,343,380		554,606	
Total assets	 610,416,824	\$	603,623,180	
LIABILITIES				
Note payable to the Farm Credit Bank of Texas	\$ 487,554,505	\$	482,671,262	
Accrued interest payable	1,136,501		1,079,397	
Drafts outstanding	209,292		293,669	
Other liabilities	 8,087,533	***	2,307,772	
Total liabilities	 496,987,831		486,352,100	
MEMBERS' EQUITY				
Capital stock and participation certificates	1,910,235		1,912,255	
Unallocated retained earnings	111,476,263		115,313,174	
Accumulated other comprehensive income	 42,495		45,651	
Total members' equity	113,428,993		117,271,080	
Total liabilities and members' equity	\$ 610,416,824	\$	603,623,180	

The accompanying notes are an integral part of these financial statements.

# PLAINS LAND BANK, FLCA

# STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	Quarter Ended March 31,			
		2018		2017
INTEREST INCOME			*** *****	
Loans	\$	7,433,080	\$	6,448,043
INTEREST EXPENSE				
Note payable to the Farm Credit Bank of Texas		3,205,554		2,565,309
Net interest income		4,227,526		3,882,734
LOAN LOSS REVERSAL		(138,664)		(43,082)
Net interest income after		-		
loan loss reversal		4,366,190		3,925,816
NONINTEREST INCOME				
Income from the Farm Credit Bank of Texas:				
Patronage income		548,043		499,779
Loan fees		26,275		34,068
Financially related services income		2,896		2,944
Loss on sale of premises and equipment, net		_		(1)
Other noninterest income		346,831		45,369
Total noninterest income		924,045		582,159
NONINTEREST EXPENSES				
Salaries and employee benefits		1,374,481		1,191,017
Directors' expense		64,895		66,183
Purchased services		123,836		80,841
Travel		46,003		39,445
Occupancy and equipment		64,304		65,531
Communications		15,018		10,663
Advertising		58,870		45,221
Public and member relations		37,252		27,872
Supervisory and exam expense		57,961		54,208
Insurance Fund premiums		140,139		188,057
Other noninterest expense		42,837		28,173
Total noninterest expenses		2,025,596		1,797,211
NET INCOME		3,264,639		2,710,764
Other comprehensive income:				
Change in postretirement benefit plans	<del></del>	(3,156)		(4,207)
COMPREHENSIVE INCOME	\$	3,261,483	\$	2,706,557

The accompanying notes are an integral part of these financial statements.

# PLAINS LAND BANK, FLCA

# STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

					Ace	cumulated			
	Cap	oital Stock/				Other		Total	
	Pa	rticipation	Retained Earnings		Com	prehensive	Members'		
		ertificates		Unallocated	Inc	Income (Loss)		Equity	
Balance at December 31, 2016 Comprehensive income Capital stock/participation certificates	\$	1,837,220	\$	108,941,070 2,710,764	\$	134,893 (4,207)	\$	110,913,183 2,706,557	
and allocated retained earnings issued Capital stock/participation certificates		64,090		-		-		64,090	
and allocated retained earnings retired Patronage refunds:		(58,005)		-		-		(58,005)	
Cash		-		(6,000,000)				(6,000,000)	
Balance at March 31, 2017	\$	1,843,305	\$	105,651,834	\$	130,686	\$	107,625,825	
Balance at December 31, 2017	\$	1,912,255	\$	115,313,174	\$	45,651	\$	117,271,080	
Comprehensive income Capital stock/participation certificates		-		3,264,639		(3,156)	•	3,261,483	
and allocated retained earnings issued Capital stock/participation certificates		72,980		•		-		72,980	
and allocated retained earnings retired Patronage refunds:		(75,000)		-		-		(75,000)	
Cash		-		(7,101,550)				(7,101,550)	
Balance at March 31, 2018		1,910,235	\$	111,476,263	\$	42,495	\$	113,428,993	

The accompanying notes are an integral part of these financial statements.

# PLAINS LAND BANK, FLCA NOTES TO THE FINANCIAL STATEMENTS (UNAUDITED)

### NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:

The Plains Land Bank, FLCA (Federal Land Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the counties of Armstrong, Briscoe, Carson, Floyd, Gray, Hale, southwest portion of Hall, Hansford, Hemphill, Hutchinson, Lipscomb, Motley, Ochiltree, Oldham, Potter, Randall and Roberts in the state of Texas. The Association is a lending institution of the Farm Credit System (System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2017, as contained in the 2017 Annual Report to Stockholders.

In the opinion of management, the accompanying financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2017, as contained in the 2017 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2017. Descriptions of the significant accounting policies are included in the 2017 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In February 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Income Statement — Reporting Comprehensive Income — Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." This guidance allows for the reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the recently issued tax legislation, Tax Cuts and Jobs Act (TCJA) that lowered the federal corporate tax rate from 35% to 21%. The amount of the reclassification shall include the effect of the change in the tax rate on gross deferred tax amounts and related valuation allowances at the date of enactment of the TCJA related to items remaining in accumulated other comprehensive income. The guidance becomes effective for financial statements issued for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early adoption is permitted. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In August 2017, the FASB issued guidance entitled "Targeted Improvements to Accounting for Hedging Activities." The guidance better aligns an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance becomes effective for interim and annual periods beginning after December 15, 2018. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In March 2017, the FASB issued guidance entitled "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost." The guidance requires that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. Other components are required to be presented in the income statement separately from the service cost component and outside a subtotal of

income from operations, if one is presented. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance did not impact the Association's financial condition but did change the classification of certain items in the results of operations.

In August 2016, the FASB issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance did not impact the Association's financial condition or its results of operations but did change the classification of certain items in the statement of cash flows.

In June 2016, FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In January 2016, the FASB issued guidance entitled "Recognition and Measurement of Financial Assets and Liabilities." This guidance affects, among other things, the presentation and disclosure requirements for financial instruments. For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance did not impact the Association's financial condition or its results of operations but did impact the Association's fair value disclosures.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association has determined that the effect of the adoption is not material to its financial condition or results of operations and will not change its current recognition practices.

The financial statements comprise the operations of the FLCA. The preparation of these financial statements requires the use of management's estimates. The results for the quarter ended March 31, 2018, are not necessarily indicative of the results to be expected for the year ended December 31, 2017. Certain amounts in the prior period's financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

	March 31,	December 31,
	2018	2017
Loan Type	Amount	Amount
Production agriculture:		
Real estate mortgage	\$ 513,362,517	\$505,858,333
Production and	• •	, , ,
intermediate term	6,903,224	7,521,005
Agribusiness:	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Processing and marketing	31,443,412	31,134,059
Loans to cooperatives	7,239,010	5,539,575
Farm-related business	2,349,052	1,800,075
Energy	15,195,800	15,298,347
Communication	7,750,092	5,749,373
Rural residential real estate	6,255,276	5,808,863
Total	\$ 590,498,383	\$578,709,630

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2018:

	Other Farm Cr	edit Inst	itutions	Non-Farm Credit Institutions				Total																
	Participations	Participations		Participations		Participations		Participations		Participations		Participations		Participations		Participations Participations		articipations Participations		Participations		Participations	Par	ticipations
	Purchased		Sold		Sold		Sold		hased	5	Sold	Purchased		Sold										
Agribusiness	\$ 38,056,696	\$	-	\$	-	\$	-	\$38,056,696	-\$	-														
Energy	15,195,800		-		•		_	15,195,800		_														
Real estate mortgage	11,184,257	8,	460,195	5,4	87,586		-	16,671,843	1	8,460,195														
Communication	7,750,092		-		•		-	7,750,092		-														
Production and intermediate term	6,903,224		-		-		-	6,903,224		_														
Total	\$ 79,090,069	\$ 8,	460,195	\$ 5,4	87,586	\$		\$84,577,655	\$ 8	8,460,195														

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	1	March 31, 2018	December 31, 2017			
Nonaccrual loans:			***************************************			
Real estate mortgage	_\$	2,767,806	\$	3,264,884		
Total nonaccrual loans		2,767,806		3,264,884		
Total nonperforming assets	\$	2,767,806	\$	3,264,884		

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness;
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional
  weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	March 31, 2018	December 31, 2017	
Real estate mortgage			-
Acceptable	95.8	% 95.4	%
OAEM	2.7	2.7	. •
Substandard/doubtful	1.5	1.9	
	100.0	100.0	-
Production and intermediate term			
Acceptable	100.0	100.0	
OAEM	_		
Substandard/doubtful	-	_	
	100.0	100.0	•
Agribusiness		100.0	
Acceptable	95.9	95.7	
OAEM		,	
Substandard/doubtful	4.1	4.3	
	100.0	100.0	•
Energy		100.0	
Acceptable	90.2	90.0	
OAEM	9.8	10.0	
Substandard/doubtful		-	
	100.0	100.0	•
Communication			
Acceptable	88.8	100.0	
OAEM	11.2	-	
Substandard/doubtful		-	
	100.0	100.0	•
Rural residential real estate			
Acceptable	100.0	100.0	
OAEM	-	••	
Substandard/doubtful	-	_	
	100.0	100.0	
Total loans			
Acceptable	95.7	95.4	
OAEM	2.7	2.7	
Substandard/doubtful	1.6	1.9	
	100.0 %	6 100.0	%

The following tables provide an age analysis of past due loans (including accrued interest) as of:

March 31, 2018  Real estate mortgage Processing and marketing Energy Communication Loans to cooperatives Production and intermediate term Rural residential real estate Farm-related business Total	30-89 Days Past Due \$7,911,639	90 Days or More Past Due S 87,487 S 87,487	Total Past Due \$7,999,126	Not Past Due or Less Than 30 <u>Days Past Due</u> \$513,494,036 31,525,434 15,246,949 7,766,219 7,327,169 6,925,464 6,286,051 2,356,850 \$590,928,172	Total Loans \$521,493,162 31,525,434 15,246,949 7,766,219 7,327,169 6,925,464 6,286,051 2,356,850 \$598,927,298	Recorded Investment >90 Days and Accruing S
December 31, 2017	30-89 Days	90 Days or More	Total Past	Not Past Due or Less Than 30	Total	Recorded Investment
Destaura	Past Due	Past Due	Due	Days Past Due	Loans	>90 Days and Accruing
Real estate mortgage	\$ 282,430	<b>S</b> -	\$ 282,430	\$515,808,804	\$516,091,234	\$ -
Processing and marketing	•	-	-	31,195,317	31,195,317	•
Energy Production and intermediate term	•	•	-	15,336,174	15,336,174	
Rural residential real estate	-	-	•	7,551,082	7,551,082	-
Communication	-	-	-	5,837,499	5,837,499	-
Loans to cooperatives	-	-	<b>.</b>	5,761,250	5,761,250	-
Farm-related business	•	-	-	5,597,138	5,597,138	-
Total	£ 202.420			1,806,115	1,806,115	-
rotai	\$ 282,430	<u>s</u> -	\$ 282,430	\$ 588,893,379	\$589,175,809	<u> </u>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

There were no troubled debt restructured loans as of March 31, 2018. There were no commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring as of March 31, 2018 and December 31, 2017.

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). There were no charge-offs for the quarter ending March 31, 2018.

The predominant form of concession granted for troubled debt restructuring includes principle concessions. Other types of modifications include extension of the term, principal or accrued interest reductions, interest rate decreases, and delayed payments, among others. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

# Additional impaired loan information is as follows:

		March 31, 2018		December 31, 2017					
Impaired loans with a related	Recorded Investment	Unpaid Principal Related Balance <sup>a</sup> Allowand		Recorded Principal Re		Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	
allowance for credit losses: Real estate mortgage Total Impaired loans with no related allowance for credit losses:	<u>s -</u> <u>s -</u>	<u>s</u> -	<u>\$ -</u> \$ -	\$ - \$ -	<u>\$</u> -	\$ - \$ -			
Real estate mortgage Total Total impaired loans:	\$2,767,806 \$2,767,806	\$2,767,806 \$2,767,806	<u>s -</u> <u>s -</u>	\$ 3,264,884 \$ 3,264,884	\$3,265,029 \$3,265,029	<u>\$ -</u> \$ -			
Real estate mortgage Total	\$2,767,806 \$2,767,806	\$2,767,806 \$2,767,806	<u>s -</u> <u>s -</u>	\$ 3,264,884 \$ 3,264,884	\$3,265,029 \$3,265,029	<u>\$ -</u> \$ -			

<sup>&</sup>lt;sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

## For the Three Months Ended:

	For the Three Months Ended:									
	March:	31,2018	March	31,2017						
	Average Interest Impaired Income Loans Recognized		Average Impaired Loans	Interest Income Recognized						
Impaired loans with a related allowance for credit losses:				11000 5.1120 4						
Real estate mortgage	\$	\$ -	\$ -	\$ -						
Total	\$ -	\$ -	\$ -	\$ -						
Impaired loans with no related allowance for credit losses:				***						
Real estate mortgage	\$3,239,015	<u>\$ 1,064</u>	\$6,386,753	\$ 36,401						
Total	\$3,239,015	\$ 1,064	\$6,386,753	\$ 36,401						
Total impaired loans:										
Real estate mortgage	\$3,239,015	\$ 1,064	\$6,386,753	\$ 36,401						
Total	\$3,239,015	\$ 1,064	\$6,386,753	\$ 36,401						

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

		Real Estate Mortgage		oduction and stermediate Term	<b>A</b> (	zribusiness	Car	i		Γ		Rural Residential		
Allowance for Credit Losses:		141011gugo		TOTAL	<u></u>	grousmess	<u> </u>	mmunications	<del></del>	Energy		Real Estate		Total
Balance at December 31, 2017 Charge-offs	\$	1,458,451	\$	26,496 -	\$	211,359	\$	50,625	\$	142,371	\$	13,202	\$	1,902,504
Recoveries Provision for loan losses Other		- (146,495) 1,497		(5,972) (1,087)		25,703 (13,376)		- 11,945 (24)		4,154 (796)		(426)		(111,091) (13,786)
Balance at March 31, 2018		1,313,453	\$	19,437	\$	223,686	\$	62,546	\$	145,729	\$	12,776	\$	1,777,627
Ending Balance: Individually evaluated for impairment Collectively evaluated for	\$	-	\$	-	\$	·	\$	-	\$	-	\$	-	\$	
impairment		1,313,453		19,437		223,686		62,546		145,729		12,776		1,777,627
Balance at March 31, 2018		1,313,453	\$	19,437	\$	223,686	\$	62,546	\$	145,729	\$	12,776	\$	1,777,627
Balance at December 31, 2016	\$	1,218,496	\$	126,716	\$	209,105	\$	33,335	\$	201,849	\$	8,068	\$	1,797,569
Charge-offs Recoveries		-		-		•		•	-	-	•	-	Ψ	-
Provision for loan losses Other Balance at		51,001 (1,319)		(107,375) 7,184		15,839 1,657		12,875 (1,470)	-	(17,595) 7,386		2,173		(43,082) 13,438
March 31, 2017	\$	1,268,178		26,525	\$	226,601	\$_	44,740	\$	191,640	\$_	10,241	\$	1,767,925
Ending Balance: Individually evaluated for impairment Collectively evaluated for	\$	-	\$	-	\$		\$	-	\$	-	\$	-	\$	-
impairment		1,268,178		26,525		226,601		44,740		191,640		10,241		1,767,925
Balance at March 31, 2017	\$	1,268,178	\$	26,525	\$	226,601	\$	44,740	\$	191,640	_\$	10,241	\$	1,767,925
	R	eal Estate		duction and termediate							I	Rural Residential		
Decembed Yoursetons - 4		Mortgage		Term	Ag	ribusiness	Con	nmunications		Energy	F	Real Estate		Total
Recorded Investments in Loans Outstanding: Ending Balance at														
March 31, 2018 Individually evaluated for		21,493,162	_\$_	6,925,464	<u>\$ 4</u>	1,209,453	\$	7,766,219	\$ 1	5,246,949	_\$_	6,286,051	\$ 5	98,927,298
impairment Collectively evaluated for		2,767,806	_\$	-	\$	-	\$_	-	\$	*	_\$_	<u> </u>	_\$	2,767,806
impairment	_\$5	18,725,356	_\$_	6,925,464	\$ 4	1,209,453	_\$_	7,766,219	\$ 1	5,246,949		6,286,051	\$ 5	96,159,492
Ending Balance at March 31, 2017 Individually evaluated for	\$40	59,290,872	_\$_	7,427,967	<u>\$ 4</u>	1,936,498	_\$_	7,099,783	\$ 1	6,510,913		6,763,945	\$ 5	49,029,978
impairment Collectively evaluated for	_\$_	6,273,769	_\$_	•	\$	-	\$_		\$	-	\$	-	\$	6,273,769
impairment	\$46	53,017,103	\$	7,427,967	\$ 4	1,936,498	_\$_	7,099,783	\$ 1	6,510,913	\$	6,763,945	\$ 54	12,756,209

### NOTE 3 — CAPITAL:

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

### Regulatory Capitalization Requirements

Effective January 1, 2017, the regulatory capital requirements for System banks and associations were modified. The new regulations replaced existing core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added a tier 1 leverage ratio and an unallocated retained earnings equivalents (UREE) leverage ratio. The permanent capital ratio continues to remain in effect.

The Association's ratios were as follows:

March 21 2010

Risk-adjusted:	Regulatory Minimums	Conservation Buffer	Total	As of March 31, 2018	As of December 31, 2017
Common equity tier 1 ratio	4.50%	2.50%	7.00%	16.88%	17.10%
Tier 1 capital ratio	6.00%	2.50%	8.50%	16.88%	17.10%
Total capital ratio	8.00%	2.50%	10.50%	17.20%	17.41%
Permanent capital ratio	7.00%	0.00%	7.00%	16.94%	17.15%
Non-risk-adjusted:					
Tier 1 leverage ratio	4.00%	1.00%	5.00%	17.51%	17.74%
UREE leverage ratio	1.50%	0.00%	1.50%	18.73%	18.86%

The components of the Association's risk-adjusted capital, based on 90 day average balances, were as follows at March 31, 2018 and December 31, 2017, respectively:

		ommon equity tier 1 ratio	7	ier 1 capital ratio	-	Fotal capital ratio		Permanent capital ratio
Numerator:								
Unallocated retained earnings	S	111,469,139	\$	111,469,139	S	111,469,139	S	111,469,139
Common Cooperative Equities:				, ,		, ,	•	,,
Statutory minimum purchased borrower stock		1,910,523		1,910,523		1,910,523		1,910,523
Allowance for loan losses and reserve for credit losses		,		-,,		1,967,974		1,5 20,520
subject to certain limitations						2,501,514		
Regulatory Adjustments and Deductions:								
Amount of allocated investments in other System institutions		(9,150,458)		(9,150,458)		(9,150,458)		(9,150,458)
	\$	104,229,204	\$	104,229,204	S	106,197,178	S	104,229,204
Denominator:	********		AND COMM		onaictur.	COLUMN TO THE PROPERTY OF THE PARTY OF THE P		
Risk-adjusted assets excluding allowance	\$	626,477,112	\$	626,477,112	\$	626,477,112	s	626,477,112
Regulatory Adjustments and Deductions:								
Regulatory deductions included in total capital		(9,150,458)		(9,150,458)		(9,150,458)		(9,150,458)
Allowance for Ioan losses						,		(1,894,179)
	\$	617,326,654	S	617,326,654	S	617,326,654	\$	615,432,475

December 31, 2017								
		Common equity tier 1 ratio		Tier 1 capital ratio	To	tal capital ratio	Pe	rmanent capital
Numerator:								
Unallocated retained earnings	\$	112,337,518	\$	112,337,518	\$	112,337,518	\$	112,337,518
Common Cooperative Equities:		, ,	-		•	112,551,516	Ψ	112,007,010
Statutory minimum purchased borrower stock Allowance for loan losses and reserve for credit losses subject to certain limitations		1,917,712		1,917,712		1,917,712 1,973,513		1,917,712
Regulatory Adjustments and Deductions:								
Amount of allocated investments in other System institutions		(8,597,604)		(8,597,604)		(8,597,604)		(8,597,604)
	\$	105,657,626	\$	105,657,626	\$	107,631,139	\$	105,657,626
Denominator:								
Risk-adjusted assets excluding allowance	\$	626,650,260	\$	626,650,260	\$	626,650,260	\$	626,650,260
Regulatory Adjustments and Deductions:								.,,
Regulatory deductions included in total capital Allowance for loan losses	-	(8,597,604)		(8,597,604)		(8,597,604)		(8,597,604) (1,903,305)
	\$	618,052,656	\$	618.052.656	\$	618.052.656	\$	616 149 351

The components of the Association's non-risk-adjusted capital, based on 90 day average balances, were as follows at March 31, 2018 and December 31, 2017, respectively:

	March:	31,2018	December 31, 2017			
	Tier 1 leverage ratio	UREE leverage ratio	Tier I leverage ratio	UREE leverage ratio		
Numerator:						
Unallocated retained earnings Common Cooperative Equities:	\$ 111,469,139	\$ 111,469,139	\$ 112,337,518	\$ 112,337,518		
Statutory minimum purchased borrower stock Regulatory Adjustments and Deductions:	1,910,523	-	1,917,712	-		
Amount of allocated investments in other System institutions	(9,150,458)		(8,597,604)	_		
	\$ 104,229,204	\$ 111,469,139	\$ 105,657,626	\$ 112,337,518		
Denominator:				CONTRACTOR OF THE PARTY OF THE		
Total Assets	\$ 604,427,130	\$ 604,427,130	\$ 605,461,080	\$ 605,461,080		
Regulatory Adjustments and Deductions:	0 001,127,100	0 004,427,120	\$ 005, <del>1</del> 01,080	\$ 003,401,000		
Regulatory deductions included in tier 1 capital	(9,182,958)	(9,182,958)	(9,872,604)	(9,872,604)		
	\$ 595,244,172	\$ 595,244,172	\$ 595,588,476	\$ 595,588,476		

There has been no change in the Association's capitalization bylaws and the capital plan. The Association is in compliance with FCA capital regulations.

An additional component of equity is accumulated other comprehensive income, which is as follows:

	Mar	ch 31, 2018		
Nonpension postretirement benefits	\$	42,495		
Total	\$	42,495		
Nonpension postretirement benefits Total	Mare \$	ch 31, 2017 130,686		
1014	Φ	130,000		

The Association's accumulated other comprehensive loss relates entirely to its nonpension other postretirement benefits. Amortization of prior service credits and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Statement of Comprehensive Income. The following table summarizes the changes in accumulated other comprehensive loss for the three months ended March 31:

	2018	2017
Accumulated other comprehensive income at January 1	\$ 45,651	\$134,893
Amortization of prior service credits included in salaries and employee benefits	(3,156)	(4,207)
Amortization of actuarial (gain) loss included in salaries and employee benefits	(, ,	(-)
Other comprehensive loss, net of tax	(3,156)	(4,207)
Accumulated other comprehensive income at March 31	\$ 42,495	\$130,686

### NOTE 4 — FAIR VALUE MEASUREMENTS:

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 12 to the 2017 Annual Report to Stockholders for a more complete description.

There were no assets and liabilities measured at fair value on a recurring basis for the three months ended March 31, 2018 or year ended December 31, 2017.

### Valuation Techniques

As more fully discussed in Note 12 to the 2017 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association's assets and liabilities. For a more complete description, see Notes to the 2017 Annual Report to Stockholders.

### Casl

For cash, the carrying amount is a reasonable estimate of fair value.

### Loans

Fair value is estimated by discounting the expected future cash flows using the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

### Commitments to Extend Credit

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements, and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

### Other Property Owned

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

### NOTE 5 — EMPLOYEE BENEFIT PLANS:

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three months ended March 31:

	Other Benefits								
Service cost		2018		2017					
	\$	6,327	\$	5,456					
Interest cost		12,218		12,638					
Amortization of prior service credits		(3,156)		(4,207)					
Net periodic benefit cost	\$	15,389	\$	13,887					

The Association's liability for the unfunded accumulated obligation for these benefits at March 31, 2018, was \$1,247,026 and is included in "Other Liabilities" in the balance sheet.

The structure of the District's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (banks and associations). The Association recognizes its amortized annual contributions to the plan as an expense. The Association previously disclosed in its financial statements for the year ended December 31, 2017, that it expected to contribute \$545,386 to the District's defined benefit pension plan in 2017. As of March 31, 2018, \$98,567 of contributions have been made. The Association presently anticipates contributing an additional \$295,703 to fund the defined benefit pension plan in 2017 for a total of \$394,270.

### NOTE 6 — COMMITMENTS AND CONTINGENT LIABILITIES:

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

## NOTE 7 — SUBSEQUENT EVENTS:

The Association has evaluated subsequent events through April 19, 2018, which is the date the financial statements were issued. There are no other significant events requiring disclosure as of April 19, 2018.